

Operating Results by Operations in QR Millions



	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	12M 2022	12M 2021
OOREDOO GROUP								
Revenue	7,608.5	7,782.1	5,545.0	5,541.4	5,767.1	5,844.7	22,698.2	29,899.7
EBITDA	3,463.0	3,146.9	2,321.3	2,479.1	2,301.6	2,273.0	9,374.9	13,050.4
% EBITDA	46%	40%	42%	45%	40%	39%	41%	44%
NET PROFIT	332.5	1,007.4	755.2	919.7	688.8	397.1	2,760.9	1,052.6
Net Profit to Ooredoo shareholders	196.6	806.5	659.1	815.6	574.0	311.5	2,360.2	46.9
Capex	1,050.5	1,823.4	371.6	593.1	590.1	1,174.0	2,728.8	4,845.1
Capex/ Revenue (%)	14%	23%	7%	11%	10%	20%	12%	16%
Qatar operation								
Revenue	1,751.6	2,037.7	1,887.2	1,899.0	1,952.1	2,221.8	7,960.2	7,464.3
EBITDA	949.9	943.2	977.0	953.0	910.6	988.2	3,828.8	3,848.5
% EBITDA	54%	46%	52%	50%	47%	44%	48%	52%
Capex	193.3	320.8	93.4	159.9	201.7	306.4	761.4	802.9
Capex/ Revenue (%)	11%	16%	5%	8%	10%	14%	10%	11%
Indonesia								
Revenue	2,045.4	2,128.7	-	-	-	-	-	7,993.8
EBITDA	1,013.2	994.8	-	-	-	-	-	3,900.3
% EBITDA	50%	47%	0%	0%	0%	0%	0%	49%
Capex	454.6	553.8	-	-	-	-	-	1,760.8
Capex/ Revenue (%)	22%	26%	0%	0%	0%	0%	0%	22%
Iraq								
Revenue	1,054.1	901.6	882.8	862.9	967.1	960.7	3,673.5	3,656.8
EBITDA	504.1	393.5	383.1	372.0	428.2	397.1	1,580.4	1,672.4
% EBITDA	48%	44%	43%	43%	44%	41%	43%	46%
Capex	147.0	320.9	67.3	68.9	81.0	204.1	421.3	694.5
Capex/ Revenue (%)	14%	36%	8%	8%	8%	21%	11%	19%
Oman								
Revenue	537.2	590.0	612.8	609.3	643.6	577.6	2,443.3	2,324.7
EBITDA	284.7	309.5	321.2	328.8	332.5	292.6	1,275.2	1,212.2
% EBITDA	53%	52%	52%	54%	52%	51%	52%	52%
Capex	60.1	168.3	52.6	101.5	100.5	208.8	463.3	501.7
Capex/ Revenue (%)	11%	29%	9%	17%	16%	36%	19%	22%
Myanmar								
Revenue	314.8	268.7	271.7	273.4	252.6	239.8	1,037.4	1,068.0
EBITDA	131.1	131.9	120.6	107.1	90.8	85.3	403.7	376.2
% EBITDA	42%	49%	44%	39%	36%	36%	39%	35%
Capex	36.3	61.9	12.7	22.5	15.9	16.1	67.2	141.5
Capex/ Revenue (%)	12%	23%	5%	8%	6%	7%	6%	13%
WATANIYA GROUP								
Revenue	1,861.5	1,846.9	1,837.6	1,822.7	1,877.0	1,837.2	7,374.6	7,262.5
EBITDA	682.6	558.3	671.3	670.7	714.0	630.7	2,686.8	2,505.8
% EBITDA	37%	30%	37%	37%	38%	34%	36%	35%
Capex	157.8	397.2	144.3	238.4	187.0	435.4	1,005.1	938.8
Capex/ Revenue (%)	8%	22%	8%	13%	10%	24%	14%	13%
Kuwait								
Revenue	641.5	659.6	692.6	706.5	704.5	705.7	2,809.3	2,540.0
EBITDA	200.1	179.1	197.8	222.1	212.8	217.6	850.2	738.0
% EBITDA	31%	27%	29%	31%	30%	31%	30%	29%
Capex	64.5	126.3	21.4	57.6	55.5	85.8	220.3	331.9
Capex/ Revenue (%)	10%	19%	3%	8%	8%	12%	8%	13%
Tunisia								
Revenue	421.9	402.6	379.6	361.9	379.3	347.7	1,468.5	1,617.3
EBITDA	182.0	114.6	163.0	160.8	173.7	153.6	651.1	625.5
% EBITDA	43%	28%	43%	44%	46%	44%	44%	39%
Capex	38.7	80.7	24.0	74.2	38.0	55.9	192.0	229.0
Capex/ Revenue (%)	9%	20%	6%	21%	10%	16%	13%	14%
Algeria								
Revenue	584.8	573.0	545.6	539.6	573.5	562.9	2,221.7	2,274.7
EBITDA	207.8	178.4	207.8	188.8	228.3	162.2	787.1	786.0
% EBITDA	36%	31%	38%	35%	40%	29%	35%	35%
Capex	40.6	160.4	90.9	82.8	71.9	227.6	473.2	297.2
Capex/ Revenue (%)	7%	28%	17%	15%	13%	40%	21%	13%
Maldives								
Revenue	104.3	112.1	115.1	109.9	111.3	118.2	454.5	422.0
EBITDA	51.2	49.4	62.9	60.7	58.7	61.4	243.8	208.0
% EBITDA	49%	44%	55%	55%	53%	52%	54%	49%
Capex	12.2	9.5	4.7	14.9	13.2	56.8	89.6	53.5
Capex/ Revenue (%)	12%	8%	4%	14%	12%	48%	20%	13%
Palestine								
Revenue	109.0	99.7	104.7	104.8	108.4	102.7	420.7	408.5
EBITDA	41.6	36.7	39.8	38.4	40.6	36.1	154.9	148.6
% EBITDA	38%	37%	38%	37%	37%	35%	37%	36%
Capex	1.7	20.3	3.4	8.9	8.4	9.3	30.0	27.2
Capex/ Revenue (%)	2%	20%	3%	8%	8%	9%	7%	7%

Note: 1. Ooredoo Group reflects the consolidated results including share in associates, joint venture and intra-group adjustments.

Operating Results by Operations in Local Currency Millions



	Q3-2021	Q4-2021	Q1-2022	Q2-2022	Q3-2022	Q4-2022
Iraq						
Revenue	426,710	366,341	357,852	350,432	392,337	395,219
EBITDA	204,112	159,918	155,282	151,101	173,720	163,037
% EBITDA	48%	44%	43%	43%	44%	41%
Capex	59,556	130,388	27,230	28,023	32,849	85,766
Capex/ Revenue (%)	14%	36%	8%	8%	8%	22%
Myanmar						
Revenue	147,099	133,685	132,639	138,360	138,129	138,280
EBITDA	61,271	65,896	58,882	54,178	49,368	49,164
% EBITDA	42%	49%	44%	39%	36%	36%
Capex	23,534	26,330	6,188	11,400	9,150	9,284
Capex/ Revenue (%)	16%	20%	5%	8%	7%	7%
Kuwait						
Revenue	53.0	54.7	57.6	59.4	59.6	59.7
EBITDA	16.5	14.9	16.5	18.7	18.0	18.4
% EBITDA	31%	27%	29%	31%	30%	31%
Capex	5.4	10.5	1.8	4.8	4.7	7.2
Capex/ Revenue (%)	10%	19%	3%	8%	8%	12%
Tunisia						
Revenue	324	315	303	303	332	307
EBITDA	140	90	130	135	152	135
% EBITDA	43%	28%	43%	44%	46%	44%
Capex	32	65	19	63	34	49
Capex/ Revenue (%)	10%	21%	6%	21%	10%	16%
Algeria						
Revenue	21,755	21,748	21,117	21,492	22,566	21,516
EBITDA	7,727	6,763	8,041	7,523	8,985	6,217
% EBITDA	36%	31%	38%	35%	40%	29%
Capex	1,616	6,160	3,556	3,318	2,779	8,609
Capex/ Revenue (%)	7%	28%	17%	15%	12%	40%

Total Customers by Operation (number)



	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022
QATAR						
Postpaid	773,334	785,997	795,119	797,862	818,903	871,953
Prepaid	2,003,993	2,072,157	2,069,111	2,026,133	2,009,745	2,415,678
Fixed Line	342,180	340,888	344,444	347,906	364,873	353,433
Total Customers	3,119,507	3,199,042	3,208,674	3,171,901	3,193,521	3,641,064
IRAQ						
Prepaid	15,205,911	15,984,857	16,106,252	16,325,725	17,128,279	17,094,372
OMAN						
Postpaid	551,690	606,581	633,288	672,610	715,114	750,971
Prepaid	2,062,300	2,089,071	2,026,143	2,072,157	2,016,188	2,126,672
Fixed Line	170,740	167,553	165,676	161,651	158,290	156,963
Total Customers	2,784,730	2,863,205	2,825,107	2,906,418	2,889,592	3,034,606
MYANMAR						
Postpaid	25,740	23,240	25,755	25,755	23,421	29,363
Prepaid	13,305,403	11,467,517	9,001,534	8,235,821	7,542,506	7,500,665
Total Customers	13,331,143	11,490,757	9,027,289	8,261,576	7,565,927	7,530,028
WATANIYA GROUP						
Postpaid	2,230,212	2,348,848	2,398,873	2,412,976	2,431,745	2,460,028
Prepaid	20,276,207	20,239,513	20,410,050	20,253,632	20,819,635	20,775,160
Wireless Broadband	1,112,634	1,146,382	1,292,822	1,332,721	1,332,695	1,289,701
Fixed Line	279,441	281,489	121,702	126,087	132,414	141,878
Total Customers	23,898,494	24,016,232	24,223,447	24,125,416	24,716,489	24,666,767
KUWAIT						
Postpaid	446,657	480,455	492,201	502,213	512,075	515,107
Prepaid	1,070,692	1,240,665	1,303,638	1,328,476	1,434,798	1,467,355
Wireless Broadband	774,681	796,588	767,347	803,547	789,094	725,140
Total Customers	2,292,030	2,517,708	2,563,186	2,634,236	2,735,967	2,707,602
TUNISIA						
Postpaid	564,984	584,057	595,504	603,010	609,667	615,873
Prepaid	6,248,273	5,944,337	5,991,084	5,866,800	6,170,492	6,067,863
Wireless Broadband	141,538	145,714	320,561	320,880	343,905	354,757
Fixed Line	239,956	240,364	78,711	80,307	83,117	89,379
Total Customers	7,194,751	6,914,472	6,985,860	6,870,997	7,207,181	7,127,872
ALGERIA						
Postpaid	1,029,171	1,088,712	1,108,797	1,098,327	1,095,570	1,104,967
Prepaid	11,500,737	11,575,058	11,647,670	11,587,618	11,739,278	11,753,507
Wireless Broadband	162,540	170,011	170,248	173,420	165,485	175,485
Total Customers	12,692,448	12,833,781	12,926,715	12,859,365	13,000,333	13,033,959
MALDIVES						
Postpaid	71,731	74,757	77,607	80,310	82,248	84,862
Prepaid	217,900	218,542	214,864	213,712	208,967	215,696
Wireless Broadband	33,875	34,069	34,666	34,874	34,211	34,319
Fixed Line	39,485	41,125	42,991	45,780	49,297	52,499
Total Customers	362,991	368,493	370,128	374,676	374,723	387,376
PALESTINE						
Postpaid	117,669	120,867	124,764	129,116	132,185	139,219
Prepaid	1,238,605	1,260,911	1,252,794	1,257,026	1,266,100	1,270,739
Total Customers	1,356,274	1,381,778	1,377,558	1,386,142	1,398,285	1,409,958
Total Consolidated Customers	58,339,785	57,554,093	55,390,769	54,791,036	55,493,808	55,966,837

Consolidated Customer Status as at 31st December 2022



	POSTPAID	PREPAID	WIRELESS BROADBAND	FIXED LINE	FIXED WIRELESS	Total Customers	Ownership	PROPORTIONAL CUSTOMERS
Qatar	871,953	2,415,678	-	353,433	-	3,641,064	100%	3,641,064
Iraq	-	17,094,372	-	-	-	17,094,372	64.1%	10,950,655
Oman	750,971	2,126,672	-	156,963	-	3,034,606	55%	1,669,033
Myanmar	29,363	7,500,665	-	-	-	7,530,028	100.0%	7,530,028
Kuwait	515,107	1,467,355	725,140	-	-	2,707,602	92.1%	2,493,701
Tunisia	615,873	6,067,863	354,757	89,379	-	7,127,872	84.1%	5,994,540
Algeria	1,104,967	11,753,507	175,485	-	-	13,033,959	74.4%	9,697,265
Maldives	84,862	215,696	34,319	52,499	-	387,376	83.3%	322,839
Palestine	139,219	1,270,739	-	-	-	1,409,958	45.4%	639,815
Total Active Customers	4,112,315	49,912,547	1,289,701	652,274	-	55,966,837		42,938,942

Quarterly ARPU by Operation in Qatari Riyal

	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022
QATAR						
Postpaid	286.5	284.4	288.7	288.0	287.1	267.9
Prepaid	40.9	42.6	39.3	37.4	36.5	36.6
BLENDDED ARPU	110.3	109.5	108.1	107.6	108.4	102.8
Fixed Line	53.5	50.9	51.3	47.2	44.6	45.2
IRAQ						
Prepaid	19.6	19.2	17.2	16.1	19.3	18.8
OMAN						
Postpaid	112.8	104.3	101.6	99.4	96.9	92.5
Prepaid	27.1	26.8	24.5	25.2	24.3	18.6
BLENDDED ARPU	44.3	43.9	42.2	43.2	41.3	37.9
Fixed Line	296.8	296.7	305.3	313.8	317.3	313.9
KUWAIT						
Postpaid	178.0	174.7	172.8	176.2	181.0	176.1
Prepaid	39.4	41.0	34.8	34.0	34.0	33.7
Wireless Broadband	41.2	38.7	36.2	37.1	34.8	38.4
BLENDDED ARPU	67.1	66.0	61.8	62.3	62.0	61.8
TUNISIA						
Postpaid	21.4	21.3	21.3	19.7	21.2	19.1
Prepaid	14.9	14.5	13.5	13.2	13.6	12.1
Wireless Broadband	41.7	39.9	34.5	30.0	32.5	28.4
BLENDDED ARPU	16.0	15.6	15.1	14.6	15.2	13.5
ALGERIA						
Postpaid	35.4	36.9	33.9	33.4	33.9	34.0
Prepaid	13.6	12.8	12.1	12.0	12.9	12.6
Wireless Broadband	13.4	14.5	14.4	13.4	14.3	15.0
BLENDDED ARPU	15.3	14.9	14.0	13.9	14.7	14.4
MALDIVES						
Postpaid	120.8	115.8	114.5	111.5	109.9	109.4
Prepaid	54.4	58.0	60.7	61.2	64.3	61.1
Wireless Broadband	13.2	12.7	11.9	10.2	9.4	8.5
Fixed Line	124.6	111.3	110.5	105.8	99.5	96.9
BLENDDED ARPU	63.8	66.3	68.0	67.8	69.9	67.9
PALESTINE						
Postpaid	102.5	91.2	98.6	94.8	94.8	90.3
Prepaid	18.3	14.9	15.3	15.3	15.7	13.8
BLENDDED ARPU	25.5	21.6	22.7	22.7	23.0	21.3
MYANMAR						
Postpaid	10.8	10.6	10.1	9.6	8.3	6.8
Prepaid	7.2	7.1	8.4	9.7	10.1	10.2
BLENDDED ARPU	7.2	7.1	8.4	9.7	10.1	10.2