

2016 1H Fact Sheet (all data as of June 30, 2016)

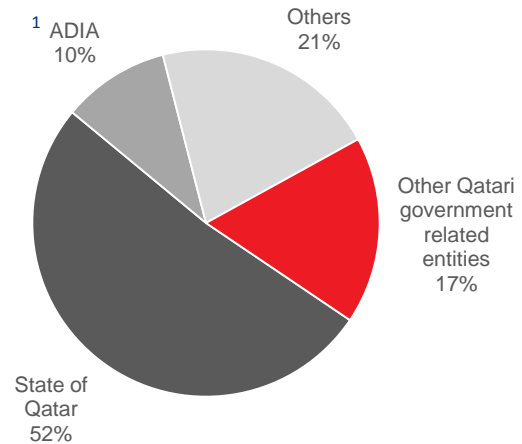
Company Vision

"Enriching people's lives as a leading international communications company"

Company Description

- The Ooredoo Group is a leading fixed and mobile telecommunications operator principally operating in Qatar, Indonesia, Kuwait, Iraq, Algeria, Tunisia, Myanmar and Oman
- Customer base of over 130 million
- Key regions of operation:
 - Middle East & North Africa
 - Asia Pacific
- Incorporated in 1987 and listed on the Qatar Exchange (Doha Securities Market) in 1998:
 - Market capitalization as of June 2016 QAR 28,316 mn
- Strategic backing by the Qatari government

Company Ownership Profile



Company Highlights

Clear Strategic Path

- Three business lines - consumer mobile, consumer broadband, and corporate managed services
- Key geographies – Middle East and North Africa (MENA), and Asia Pacific

Cash-Generating Assets

- Cash-generating positions in key markets

Growth Assets in Emerging Markets

- Eight out of ten markets now covered by 4G networks .
- 39% of revenue from digital business

Solid Financials

- Stable revenue numbers
- Stable EBITDA despite challenging market conditions
- Strong credit rating
- Long term balanced debt profile

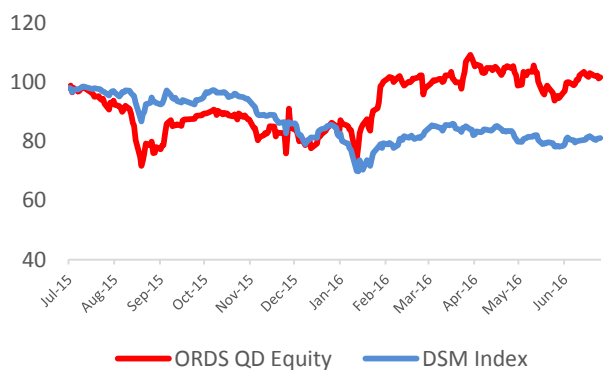
Top Management Team

- Experienced management team with proven track record
- Consistent strategy and execution / extraction of synergies and value
- Corporate governance in line with international standards

Financial Results

(QARmn)	1H 2013	1H 2014	1H 2015	1H 2016
Consolidated revenue	17,026	16,504	16,042	15,914
EBITDA	7,612	6,870	6,456	6,478
Net profit attributable to Ooredoo shareholders*	1,731	1,704	1,002	1,462
Earnings per share (QAR)	5.41	5.32	3.13	4.56

Share Price Performance



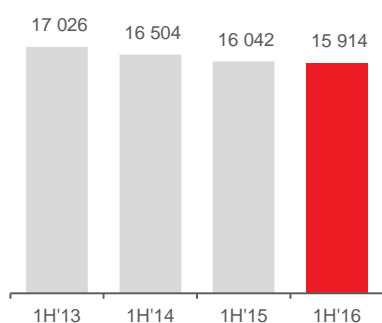
¹Abu Dhabi Investment Authority

Geographical Presence

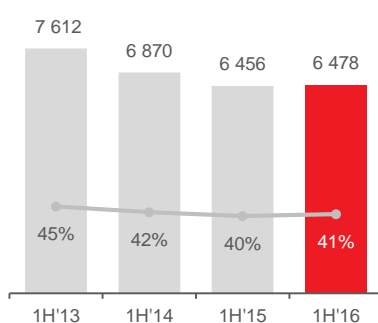


Performance Profile

Revenue (QARmn)

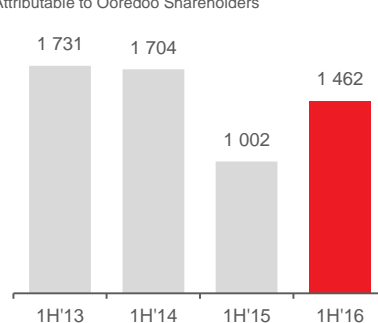


EBITDA & EBITDA % (QARmn)

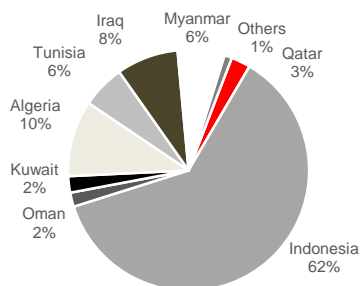


Net Profit¹ (QARmn)

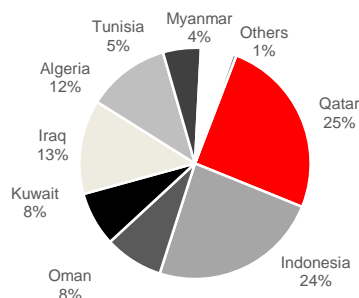
¹Attributable to Ooredoo Shareholders



Customer Base Breakdown (% of total)



Consolidated Revenue Breakdown (% of total)



Key Milestones

1987	Qtel established	2011	Wataniya Group ownership stake in Tunisiana increased to 75%
1998	Listing on Doha Securities Exchange	2011	Wataniya Mobile Palestine listed on Palestine Exchange
2005	Nawras (Oman) launched	2012	Ownership stake in Asiacell increased to 53.9%
2006	NavLink equity partnership with AT&T	2012	Ownership stake in Wataniya Group increased to 92.1%
2007	Wataniya Group acquisition	2012	Total ownership stake in Tunisiana increased to 90%
2007	Successful Asiacell (Iraq) bid for 15-year license	2013	Asiacell listed on Iraqi Exchange
2007	Investment in Asia Mobile Holdings (Singapore)	2013	Ownership stake in Asiacell increased to 64.1%
2008	Initial investment in Indosat (Indonesia)	2013	Re-branding of the Group under the "Ooredoo" brand
2009	Ownership stake in Indosat increased to 65%	2013	Awarded new mobile license in Myanmar
2010	Nawras listed on Muscat Stock Market	2014	Launch of 3G network in Myanmar
		2015	Launch of 3G in Iraq

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